Solution Architect (AWS)

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Company: TechBiz Global GmbH

Location: Buenos Aires

Category: computer-and-mathematical

We are excited to announce an opportunity for a talented Solution Architect specializing in Azure to join our innovative Engineering department at one of our clients. As a Solution Architect, you will play a crucial role in designing and implementing cutting-edge Azure-based solutions that not only meet our clients' needs but also align seamlessly with our business objectives.

Responsibilities:

Take an active role in operational and business-development aspects of the consulting practice;

Support migration of on-premise email and collaboration services to the Microsoft Cloud;

Migrating applications to Cloud using Tools like AppZero, ASR;

Travelling to/working at client sites based on project requirement;

Drive the technical decision at the customer to buy, architect, develop or adopt their SAP solution based on;

Microsoft technology;

Explain, demonstrate, and prove in-depth what Microsoft's products and services can do in conjunction with SAP;

Software on Linux or Windows and how to enable and manage them for the largest enterprise customers by driving technical presentations, demonstrations, ADSs, PoC's, Pilots, and provide RFP support leveraging P-Sellers, partners or MCS as needed;

Apply architectural experience to make tradeoffs at different layers of the architecture by keeping end customer scenarios business goals, cost and complexity in mind;

Develop partner engagements around SAP workload for driving the sale, deployment, and adoption of Microsoft solutions;

Orchestrate SAP solutions with other technical resources (internally and from Partner) for other Microsoft products and services;

Builds PoCs of offerings and demo with SAs;

Be familiar with Cloud, C#/HTML5/JS/.NET at a minimum, architectural design patterns, and the agile method(s);

6-8 years of consulting experience designing and delivering Microsoft infrastructure Strong understanding of network protocols/services and network infrastructures;

Demonstrated ability to understand a customer's needs and articulate technologies to business stakeholders;

Must be willing to travel 80% of the time to the customer locations across the US;

Deep Microsoft technical skills and strong technical delivery of complex projects through a proven methodology; such as MOF, Agile, ITIL, TOGAF or similar project approaches;

Minimum seven years of Microsoft engineering experience in a business-to-business, large/strategic customer segment;

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