

Argentina Jobs Expertini®

Senior Analyst, Real Estate

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Company: AvantStay

Location: Buenos Aires

Category: other-general

Who we are...

AvantStay delivers world class, authentic, tech-enabled short-term rental (“STR”) group experiences targeted at the millennial generation. We are venture funded and growing rapidly in the explosive \$100+ billion dollar STR industry. We deliver a customized end-to-end experience that is tailored just for groups and powered with technology at every layer.

What we are looking for...

An organized and detail-oriented Real Estate Analyst, who will support our Real Estate team in building and managing various real estate development and acquisition projects. This person will be responsible for performing deep financial, quantitative, and qualitative analyses, coordinating development and investment initiatives, and supporting transactions from inception to close. The Real Estate Analyst is a total modeling rock star with a deep knowledge and love of real estate and hospitality.

What you'll do...

Prepare quality underwriting, financial models, investor returns, due diligence, and other analyses to assist with the timely evaluation of new projects and investments with minimal oversight

Prepare internal and external presentation materials and documents (e.g., investment committee presentations, offering memorandums, LOIs, lender materials, etc.)

Perform market research and real estate comparable analyses

Research trends and identify opportunities/risks within both current and potential future markets, asset classes, value chain partners, and the competitive landscape

Support team members in coordinating communications, developing organization tools & project management protocols, and other supporting functions

Develop and maintain a strong working knowledge of AvantStay's internal data and dashboards, and cross-departmental functions and personnel

Work closely with senior management in creating new revenue streams and expansion opportunities

Requirements

What you'll bring...

Bachelor's Degree with strong academic track record

2+ years in investment banking, private equity, real estate investing / acquisitions, underwriting, or related fields. Real estate and/or hospitality experience preferred

Advanced Excel financial modeling skills required; high proficiency in PowerPoint and other Microsoft Office applications (Word, Outlook)

Deep knowledge of real estate and/or hospitality investment analysis, financial modeling, valuation, and metrics, including but not limited to:

Financial modeling: capability of building complicated lending, equity/ownership, operating performance, GP/LP waterfall structures, sensitivity tables, and scenario analyses

Metrics: IRR, NPV, cash flow, ROI, levered/unlevered yield, cash-on-cash, yield-on-cost, NOI, cap rate, ADR, occupancy, etc.

Preferred working knowledge of:

Real Estate development: entitlements, due diligence, land, construction, and development costs

Multi-unit development: SFRs, master planned communities,

apartments/condominiums, mixed use developments, and/or hotels

Project financing: construction loans, permanent loans, refinancing, and creative deal structuring

Travel Industry: travel trends, hospitality, hotels, tourism, and the short-term and vacation rental market

Ability to synthesize, summarize, articulate, and present complex ideas and analyses effectively, both orally and in deliverable formats

Ability to adapt to changing and ambiguous situations as well as to work within a fast-paced, hyper growth environment

A desire to learn, grow and assume responsibility for large projects and investments on a national scale

Highly self-motivated and solution-oriented while also humble and open to feedback, with a positive can-do attitude

Uncompromising integrity

Benefits

Competitive salary + Bonus + ESOP

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