

# Argentina Jobs Expertini®

## SDH Commercial Business Partner - Global Commercial Finance

[Apply Now](#)

Company: SAP

Location: Buenos Aires

Category: business-and-financial-operations

### We help the world run better

Our company culture is focused on helping our employees enable innovation by building breakthroughs together. How? We focus every day on building the foundation for tomorrow and creating a workplace that embraces differences, values flexibility, and is aligned to our purpose-driven and future-focused work. We offer a highly collaborative, caring team environment with a strong focus on learning and development, recognition for your individual contributions, and a variety of benefit options for you to choose from. Apply now!

### About the team

The North America Commercial Finance team is committed to delivering superior deal support and fostering collaborative partnerships with the North America Sales organization.

### Summary & Role Information

As a Service Delivery Hub Commercial Business Partner (SDH CBP), you will play a pivotal role in:

**Strategic Sales Support:** Serve as a strategic advisor to North America sales teams, providing expert guidance to Account Executives (AE's) on customer inquiries, pricing strategies, commercial standards and contract related matters.

**Primary Liaison** Act as the primary point of contact representing the commercial

finance team, fostering seamless communication and collaboration between business units.

**Holistic Deal Structuring** Provide comprehensive guidance within defined scopes on deal structuring across all Lines of Business (LOBs), ensuring alignment with organizational objectives.

**Process Optimization**: Identify and address inefficiencies in existing processes, championing continuous improvement initiatives to enhance operational efficiency.

**Relationship Building**: Cultivate enduring partnerships with sales teams, focusing on long-term business growth beyond short-term revenue objectives.

**Independent Analysis**: Formulate independent insights and validate them through rigorous analysis, effectively communicating findings to stakeholders.

**Analytical & Strategic Vision** Demonstrate strong analytical, strategic vision, decision-making, and problem-solving skills in assessing and advising on risks and commercial related issues.

**Integrity & Trust**: Exhibit the highest level of integrity and trustworthiness, being highly credible and willing to express candid opinions.

**Communication Skills** Possess excellent written and verbal communication and interpersonal skills to effectively engage with stakeholders at all levels.

**Resourcefulness**: Utilize resourcefulness, including leveraging relevant new technologies and systems, to enhance operational effectiveness and efficiency.

## **Experience & Educational Requirements**

**Professional Experience**: Minimum of 2 years in a finance-related role, including experience in commercial finance, revenue accounting, pricing, or billing.

**Educational Background** : Bachelor's or Master's degree in Law, Business Administration, Accounting, Finance, or related field.

**Language Skills**: Proficiency in written and spoken English.

**Technical Proficiency:** Advanced skills in Microsoft Excel and Word.

**Attributes :** Self-motivated, with strong analytical, critical thinking, and interpersonal skills.

**Agility:**Ability to adapt to changing priorities and work effectively under pressure, managing multiple tasks and projects simultaneously.

**Team Collaboration** Demonstrated ability to work collaboratively in a team-oriented environment, proactive in contributing to both internal and external projects.

### **Application Submission**

Please upload your Resume in English!

### **#SAPCommercialCareers**

#### **We build breakthroughs together**

SAP innovations help more than 400,000 customers worldwide work together more efficiently and use business insight more effectively. Originally known for leadership in enterprise resource planning (ERP) software, SAP has evolved to become a market leader in end-to-end business application software and related services for database, analytics, intelligent technologies, and experience management. As a cloud company with 200 million users and more than 100,000 employees worldwide, we are purpose-driven and future-focused, with a highly collaborative team ethic and commitment to personal development. Whether connecting global industries, people, or platforms, we help ensure every challenge gets the solution it deserves. At SAP, we build breakthroughs, together.

#### **We win with inclusion**

SAP's culture of inclusion, focus on health and well-being, and flexible working models help ensure that everyone – regardless of background – feels included and can run at their best. At SAP, we believe we are made stronger by the unique capabilities and qualities that each person brings to our company, and we invest in our employees to inspire confidence and help everyone realize their full potential. We ultimately believe in unleashing all talent and creating a better and more equitable world.

SAP is proud to be an equal opportunity workplace and is an affirmative action employer.

We are committed to the values of Equal Employment Opportunity and provide accessibility

accommodations to applicants with physical and/or mental disabilities. If you are interested in applying for employment with SAP and are in need of accommodation or special assistance to navigate our website or to complete your application, please send an e-mail with your request to Recruiting Operations Team: [Careers@sap.com](mailto:Careers@sap.com)

For SAP employees: Only permanent roles are eligible for the SAP Employee Referral Program, according to the eligibility rules set in the . Specific conditions may apply for roles in Vocational Training.

**EOE AA M/F/Vet/Disability:**

Qualified applicants will receive consideration for employment without regard to their age, race, religion, national origin, ethnicity, age, gender (including pregnancy, childbirth, et al), sexual orientation, gender identity or expression, protected veteran status, or disability.

Successful candidates might be required to undergo a background verification with an external vendor.

Requisition ID: 392953 | Work Area: Finance | Expected Travel: 0 - 10% | Career Status: Professional | Employment Type: Regular Full Time | Additional Locations: #LI-Hybrid.

[Apply Now](#)

**Cross References and Citations:**

1. SDH Commercial Business Partner - Global Commercial Finance [Londonjobs Jobs Buenos Aires Londonjobs ↗](#)
2. SDH Commercial Business Partner - Global Commercial Finance [Kuwaitjobstoday Jobs Buenos AiresKuwaitjobstoday ↗](#)
3. SDH Commercial Business Partner - Global Commercial Finance [Trademethejobs Jobs Buenos AiresTrademethejobs ↗](#)
4. SDH Commercial Business Partner - Global Commercial Finance [Free-job-postings Jobs Buenos AiresFree-job-postings ↗](#)
5. SDH Commercial Business Partner - Global Commercial Finance [Psychologistjobs](#)

**Jobs Buenos Aires Psychologist jobs ↗**

**6. SDH Commercial Business Partner - Global Commercial Finance Journalist jobs**

**Jobs Buenos Aires Journalist jobs ↗**

**7. SDH Commercial Business Partner - Global Commercial Finance Baghdad jobs Jobs**

**Buenos Aires Baghdad jobs ↗**

**8. SDH Commercial Business Partner - Global Commercial Finance Trendz furnitures**

**Jobs Buenos Aires Trendz furnitures ↗**

**9. SDH Commercial Business Partner - Global Commercial Finance Melbourne jobs**

**Jobs Buenos Aires Melbourne jobs ↗**

**10. SDH Commercial Business Partner - Global Commercial Finance Trademethe jobs**

**Jobs Buenos Aires Trademethe jobs ↗**

**11. SDH Commercial Business Partner - Global Commercial Finance Accountant jobs**

**Jobs Buenos Aires Accountant jobs ↗**

**12. SDH Commercial Business Partner - Global Commercial Finance Fitness jobs Jobs**

**Buenos Aires Fitness jobs ↗**

**13. SDH Commercial Business Partner - Global Commercial Finance China jobs Jobs**

**Buenos Aires China jobs ↗**

**14. SDH Commercial Business Partner - Global Commercial Finance Singapore jobs**

**Jobs Buenos Aires Singapore jobs ↗**

**15. SDH Commercial Business Partner - Global Commercial Finance Luxury jobs Jobs**

**Buenos Aires Luxury jobs ↗**

**16. SDH Commercial Business Partner - Global Commercial Finance**

**Tech company job finder Jobs Buenos Aires Tech company job finder ↗**

**17. SDH Commercial Business Partner - Global Commercial Finance Counselor jobs**

**Jobs Buenos Aires Counselor jobs ↗**

**18. SDH Commercial Business Partner - Global Commercial Finance Findpython jobs**

**Jobs Buenos Aires Findpython jobs ↗**

**19. Sdh commercial business partner - global commercial finance Jobs Buenos**

**aires ↗**

**20. AMP Version of Sdh commercial business partner - global commercial finance ↗**

**21. Sdh commercial business partner - global commercial finance Buenos aires**

**Jobs ↗**

**22. Sdh commercial business partner - global commercial finance Jobs Buenos**

aires ↗

23. Sdh commercial business partner - global commercial finance Job Search ↗

24. Sdh commercial business partner - global commercial finance Search ↗

25. Sdh commercial business partner - global commercial finance Find Jobs ↗

Source: <https://ar.expertini.com/jobs/job/sdh-commercial-business-partner-global-commercial-buenos-aires-sap-7b06b5f456/>

Generated on: 2024-04-29 by Expertini.Com