

# Argentina Jobs Expertini®

## Revenue Operations Specialist

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Company: SnaPhunt

Location: Argentina

Category: other-general

### The Offer

Opportunity within a company with a solid track record of performance

Join a market leader within the Accounting Industry

Fantastic work culture

### The Job

#### You will be responsible for :

Identify critical issues impacting operations and strategy including productivity insights, lead-to-sales analysis, revenue analysis, and segment/account trends

Facilitate sharing of reports and data with Sales, Customer Success, Marketing, and other departments

Evaluate processes, programs, and systems to increase revenue, minimize costs, and improve customer satisfaction

### The Profile

You have at least 2 years experience within a B2B Account Management role, ideally within the the Accounting Industry.

You possess strong analytical skills and are comfortable dealing with numerical data

You are a strong team player who can manage multiple stakeholders

You are highly goal driven and work well in fast paced environments

## The Employer

Our client is the #1 practice management platform for accounting firms in the US - we have grown over 100X in the last 5 years and serve tens of thousands of businesses globally with millions of end-clients.

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