

Argentina Jobs Expertini®

Remote Travel Agent

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Company: Magical Destinations Travel

Location: Buenos Aires

Category: other-general

We are currently seeking an agent to join our team. As a family-owned agency, we take pride in providing the most customized and personalized services for all types of vacations. As an agent with us, you will work with a variety of vendors to plan vacations ranging from theme park vacations, honeymoon getaways, destination weddings, bachelorette parties, cruises, all-inclusive resorts, and much more. Your main goal is to make every vacation stress-free and enjoyable for our clients. We are looking for someone who is dedicated to providing top-notch customer service, has excellent communication and organizational skills, and is comfortable working in a fast-paced environment. Responsibilities:

- Research various destinations and needs of travel regarding prices, customs, weather conditions, reviews, etc.
- Diagnose the clients' specifications and suggest suitable travel packages and/or services
- Organize travel from beginning to end
- Supply travelers with pertinent information and useful travel material
- Collect deposits and manage client payments
- Use promotional techniques and prepare promotional material to sell itineraries and tour packages
- Handle unforeseen issues and determine eligibility for credits/refunds
- Maintain relationships with key persons
- Keep financial statements and documents
- Ask for help and guidance when needed
- Proficiency in English; multilingualism is a plus
- Exemplary sales skills and customer oriented approach
- Well versed in various areas of travel (Domestic, international, business, holidays, groups, individual, etc)
- Ability to present, persuade and communicate effectively
- Demonstrate ability to handle crises

Benefits:

- Travel perks
- Opportunity to work with the best vendors
- Flexible Schedule
- Full training provided so no experience is necessary

Requirements:

- Must be legally authorized to work in the United

States • Must have a reliable internet connection computer or smartphone • Must be available to attend live and recorded trainings and meetings • Must be self-motivated, have a positive attitude, and will be willing to learn and adapt • Must be able to work independently, but are you passionate about travel and love helping others create unforgettable experiences This is a 1099 position. By applying, you acknowledge that you are aware this is a commission-based, 1099 position. • Flexible schedule Schedule: • 4 hour shift • Day shift • Monday to Friday • Weekends as needed Powered by JazzHR

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