

# Argentina Jobs Expertini®

## Recruiter/Sourcer

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Company: Engage Recruiting

Location: Buenos Aires

Category: other-general

Engage Recruiting is a rapidly growing San Francisco Bay Area-based boutique recruiting firm specializing in early-stage startups. We are in hyper-growth mode and have more business than we can handle and looking for a Recruiter/Sourcer to help us scale and support many of our clients. We will provide training and this role pays for hourly work and is bonus eligible for each successful search and hire by our clients. Your main goal is to identify, assess, engage, educate, and bring top diverse talent to the team. You will be responsible for sourcing, pre-screening, and guiding/educating candidates. Qualifications

- A passion for an understanding of how to attract and engage talent
- Proven background in using innovative research & sourcing strategies & methods to identify and engage and develop diverse talent
- Partner with and influence business teams and Recruiters to embrace and execute their diversity initiatives
- Deliver an exceptional candidate experience by educating candidates on the client's culture and long-term opportunities
- Reporting and analyzing data on recruitment
- Excellent communicator, interact credibly on the telephone with people from all levels of an organization
- Highly organized, detailed, focused, and able to prioritize and drive efficiencies
- Have experience in diversity sourcing and are able to find and create a pipeline of diverse candidates
- You display and energize a sense of urgency and priority within teams
- Drive hiring processes that produce high-quality outcomes

Responsibilities

- Partner with recruiters and hiring managers to understand requirements for each open position and contribute to the development of new strategies to engage and convert prospects
- Tactically research top talent and stay updated on current business news and sourcing strategies
- Find, excite, and engage passive candidates
- Screen candidates for availability, interest level,

salary range, relocation needs, etc. • Find creative ways to get candidates' attention during the initial reach-out stages • Manage a high volume of requisitions Requirements • BA/BS degree or equivalent experience • Minimum of 1 year of previous Sourcing or Recruiting experience • Proven ability to screen candidates and work with hiring managers • Deep understanding of creative sourcing strategies and tools to engage and excite passive candidates • Experience juggling multiple searches and customer relationships • Boolean, LinkedIn, and alternative search techniques and tools • Sharp interview skills, with the ability to screen candidates for technical abilities • Excellent organization skills, ability to multitask in a high-paced environment Any unsolicited resumes/candidate profiles submitted through our website or to personal email accounts of employees of Engage Recruiting are considered the property of Engage Recruiting and are not subject to payment of agency fees.

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