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Pre Sales Operations Lead Latin America

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Company: Lenovo

Location: Buenos Aires

Category: other-general

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.Description and Requirements The Pre Sales Operation Lead will be responsible for planning, harmonizing among different teams and execute incentive programs for sales teams inside and outside the organization. Additionally will be in charge of preparing the regional presentations to communicate results, initiatives and any other relevant information to executives. The role will fulfill the following tasks:

- Quota and territory assignment.
- I&C results validation and approval
- Presentations readiness for regional director to present to key stakeholders
- KPIs reviews and ad hoc analysis
- Pricing strategy analysis.
- Design and coordination of partner incentive programs and offering programs

Position Requirements:

- 5 years of experiences in data analytical position
- Experience in business and sales supporting role
- Superior MS Excel skills
- Understanding and/or working knowledge of relational databases
- Advanced Presentations skills / Power Point
- Able to work independently and as

part of a team, strong sense of customer service• Fluent English is required and Portuguese language is a plus We are an Equal Opportunity Employer and do not discriminate against any employee or applicant for employment because of race, color, sex, age, national origin, religion, sexual orientation, gender identity, status as a veteran, and basis of disability or any other federal, state or local protected class. If you require an accommodation to complete this application, please contact ability@lenovo.com

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