

Argentina Jobs Expertini®

Key Holder

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Company: Francesca's

Location: Belén de Escobar

Category: computer-and-mathematical

Location: 5111 Rodgers Ave. Fort Smith, Arkansas 72903 Employee Type: Regular

We offer a creative and friendly environment with plenty of opportunity for advancement.

Our inclusive brand reflects our people and commitment to the world. We want you to be part of delivering unique, free-spirited fashion and lifestyle products & create a space to amplify the voices of everyone seeking self-expression.

Successful Sales Lead candidates will strongly embrace guest service, merchandising product, and visual presentation. You are an effective communicator and possess a team spirit as part of the leadership team. You empower every person who walks into our boutique to be themselves. You assist in maximizing sales through coaching accountability. In partnership with the Boutique Team Leader and Assistant Boutique Team Leader, you are responsible for ensuring that sales goals are achieved by leading brand standards for our guests and our team.

Sales Leads must be able to work a flexible schedule according to the needs of the business, including evenings, weekends, and holidays.

Leadership Expectations:

Assist the leadership team in driving business results by maximizing daily sales plans and improving metrics through sales floor leadership, execution of francesca's® training programs, and continuous coaching on and off the sales floor

Act as a liaison between the Boutique Leadership Team and the Boutique Team

Plan, delegate, and follow up on tasks and assignments producing accurate work

People/Talent Requirements:

Support open, candid, and trusting professional relationships with team members

Assist in leading, developing, and coaching team members to their full potential

Utilizing company tools to assist associates in the next level of responsibility growth

Exhibit a high degree of personal integrity and inspire others to do so

Guest Experience Needs:

Understand and deliver our guest engagement expectations

Reinforce a proactive selling culture that focuses on building a confident team

Ability to balance our guest experience with ongoing operational tasks

Visual Merchandising Standards:

Maintain a visually inspiring boutique that is compelling to the guest

Develop visual decision-making skills and effectively communicate our brand standards

Utilize, lead, and deliver our visual brand standards to present our unique product mix

Be passionate about the fashions and trends offered in the boutique

Operations Knowledge:

Understand, support, and enforce all company policies in a fair and consistent manner

Perform, support, and supervise boutique opening and closing procedures, including bank deposits, and securing the boutique

Protect the physical assets of the boutique by assisting with weekly audits and an annual physical inventory

Physical Requirements:

Ability to effectively maneuver around sales floor and stockroom, repetitive bending, prolonged standing, twisting, stooping, squatting, and climbing

Comfortable being on single coverage at times

Must be able to lift and carry up to 35 lbs.

Competitive Benefits Offered:

Paid Parental Leave

401(k)

Growth and Advancement Opportunities

Generous Associate Merchandise Discount

We are continually sourcing and attracting top talent. We consistently seek candidates for current and future consideration. If you believe your skills, experience, and passion would be a great fit for francesca's, we encourage you to apply today.

francesca's® is an equal opportunity employer.

francesca's® understands that it is our team members that contribute to our growth and we invite you to help us continue in our success!

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