

Key Account Manager

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Company: Michael Page

Location: Buenos Aires

Category: other-general

Será responsables de:

Asegurar el crecimiento estable y sostenido del portfolio a cargo.

Gestionar estrategias de cross selling y adquisición de nuevas empresas.

Contacto y fidelización de clientes.

Cumplimiento de métricas comerciales.

Gestión del P&L y análisis de rentabilidad.

Negociación y cierres comerciales.

Tener dominio del margen del negocio.

Page Group Argentina is acting as an Employment Agency in relation to this vacancy.

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