

Argentina Jobs Expertini®

JOB OPPORTUNITY: Country Manager Argentina and Paraguay

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Company: Solidaridadsouthamerica

Location: , , Argentina

Category: other-general

JOB OPPORTUNITY: Country Manager Argentina and Paraguay Solidaridad is looking for a strategic leader for Argentina and Paraguay. The chosen professional will lead and supervise the Country teams in Argentina and Paraguay, as well as guide the design and implementation of strategies and alliances to bring the regional office to the next level.

The Manager will report to the Managing Director for Latin America. Review of applications will begin immediately, and the position will remain open until filled. Solidaridad is an international network organization, working in 44 countries with seven regional offices on five continents. We work with businesses from the market throughout the whole supply chain to make sustainability the norm and enable producers and workers to earn a decent income, produce in balance with nature, and shape their future. We have a solid track record in a large range of global industries, such as coffee, tea, and cocoa, multi-purpose crops such as palm oil, sugar, and soy, and more industrial commodities such as mining, textiles, and leather.

We also work in food sectors providing such as fruits, vegetables, aquaculture, beef, and dairy. To

know more about our work in Latin America please visit our websites: Lead the strategic development and implementation of Solidaridad's work in the focused countries, towards the achievement of regional objectives Ensures that the programs and projects under their supervision have the necessary resources to execute countries' plans. POSITION IN THE ORGANIZATION Reports to the Managing Director in Latin America (LATAM). Works closely with country leads and program staff in the countries. Coordinates with regional staff in LATAM. Member of the LATAM Management Team and coordinates with Country Managers of other LATAM offices. Coordinates and works with other colleagues of the

Solidaridad network in international assignments. AREAS OF RESPONSIBILITY Strategic leadership and policy influencing Sets regional and national strategic objectives in programs and themes that have direct relevance and contribution to the regional multi-annual plan. Leads the communications and influencing strategy at the country and regional levels. Contributes to the institutional development of Solidaridad in the region. Project cycle supervision Supervises the planning and execution of projects ensuring that results are met, in the manner and deadlines foreseen, and to the highest standards. Ensures that good relations are maintained permanently with project beneficiaries, partners, donors, and relevant internal and external stakeholders Keeps abreast of new knowledge related to sustainability. Financing and accounting Responsible for ensuring that country offices have adequate resources to implement a portfolio of projects, permanently seeking to identify new financing opportunities. Responsible for project fundraising and the financial sustainability of its region. Final responsibility for the financial management of budgets administered. Human resources management and development Responsible for the management of human resources, as the highest authority, in its region. Hires the appropriate staff so that the office can achieve its objectives. Ensures the professional development of staff. Quality Control and Knowledge Management Ensures that country projects are designed and implemented in accordance with regional and organizational standards and systems, liaising, when appropriate, with LATAM and/or Solidaridad network personnel. Supports and contributes to the regional Theory of Change and learning. Representation and networking Develops and maintains a network of professional contacts linked to Solidaridad's areas of work, inside and outside the organization, strengthening Solidaridad's relevance in sustainability fora and influencing sustainability policies. Legally and institutionally represent Solidaridad in all areas relevant to the operation and development of the office. KNOWLEDGE AND EXPERIENCE At least 10 years of working experience in sustainable development and supply chains. Applied knowledge of sustainability and green growth. Master's degree in social, environmental, economic, or relevant sciences. Extensive experience in program management and development (proven practice in project designing, implementing, evaluating, and reporting) Proven capacity in fundraising. Extensive experience in leading strategic processes at the organizational level. SPECIFIC REQUIREMENTS Excellent analytical skills. Excellent presentation skills. Able and comfortable in working at both strategic and operational levels. A natural leader Ability to work independently and as part of a regional team. Excellent interpersonal skills. An enterprising,

creative, goal-orientated and can-do-attitude Ability and willingness to travel internationally for up to 30% of the time Hybrid work with office in Buenos Aires city Be a national citizen in the region of work (Argentina). Fluency in spoken and written English and Spanish. WHAT DO WE OFFER? Solidaridad is a flexible organization that gives the space for staff to grow. You will be joining a dynamic team of leaders in Latin America that have grown the region in the last decade. You will also have the opportunity to interact, learn and work with our network staff around the world that are working towards making sustainability the norm in value chains.

#J-18808-Ljbffr

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