

# Argentina Jobs Expertini®

## Field Executive Multichanel ( Comodoro Rivadavia)

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Company: Mondelēz International

Location: Argentina

Category: other-general

### Description

#### Are You Ready to Make It Happen at Mondelēz International?

#### Join our Mission to Lead the Future of Snacking. Make It With Pride.

You will develop professional relationships with our customers and optimize base sales, NPD & promotions. You will ensure great visibility in retailers and delivery of sales capabilities. Your drive will lead you to deliver the field KPI's and hit your annual objectives

#### How you will contribute

You will:

Ensure a maximum visual impact and an optimum shelf availability through merchandising techniques.

Implement and monitor promotional activities.

Point of buying materials placement and implementation.

Report on activities.

#### What you will bring

A desire to drive your future and accelerate your career and the following experience and knowledge:

Excellent communication and inter-personal skills

Solid knowledge about sales and negotiation processes

Strong analytical skills

Sales experience required, preferably FMCG/CPG

Perseverance and attention to details

### **More about this role**

#### **Residir en Comodoro -Rivadavia**

#### **What you need to know about this position:**

Garantizar la correcta ejecución de la estrategia comercial en los distintos canales / puntos de venta.

Administrar y analizar el comportamiento de las diferentes acciones comerciales, ejecutadas en el punto de venta.

Analizar y captar nuevos clientes, a fin de ampliar el negocio en la región asignada.

What extra ingredients you will bring:

#### **Education / Certifications:**

Graduado/a Universitario o terciario de las carreras de Administración de Empresas, Comercialización o afines.

Manejo de paquete office avanzado / intermedio

Ingles Intermedio

#### **Travel requirements:**

Es un requisito que la persona cuente con **vehículo propio**

No Relocation support available

#### **Business Unit Summary**

**Mondelēz Southern Cone represents Mondelez International operations in Argentina, Uruguay and Paraguay. We produce over 40 iconic and delicious brands with more than 400 products including Milka, Oreo, Cadbury and Tang, and local jewels like Cerealitas, Terrabusi and Clight, among others. More than 2,600 wonderful people proudly work to make our delicious snacks at two production plants in Argentina: the Pacheco Plant in Buenos Aires Province, Villa Mercedes Plant in Villa Mercedes Province and our commercial offices located in San Isidro, Buenos Aires Province. To learn more about us, visit**

Mondelēz International is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, sexual orientation or preference, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law.

### **Job Type**

RegularField SalesSales

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