

Argentina Jobs Expertini®

Director of Operations and Strategic Growth

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Company: SnaPhunt

Location: Argentina

Category: other-general

The Offer

Work within a company with a solid track record of success

Great work environment

Be part of an established but growing company

Opportunity to extend your experience with U.S.-based company

The Job

Your responsibilities will include:

This person will primarily focus on organizing and managing day-to-day processes and tracking KPIs to ensure healthy sales, operations and growth. The company is expected to establish new verticals as well as expand our condoblackbook.com brand and sales across new markets, first in Florida and then nationally, which you will be involved in assisting with hiring, team management and execution of those initiatives as well.

The Profile

You are highly goal driven and work well in fast paced environments

You are a strong mentor and coach who can build high performing teams

You're excited to solve problems in innovative ways

You're equally comfortable operating at 10,000 feet and 1 foot

You don't hesitate to get in the weeds and operate at the lowest level of detail, but you're just as comfortable thinking long-term and inspiring a team

Rapid change and learning is exciting to you, and you thrive in ambiguous, complex environments

You're analytical

You're relentless

You've succeeded in high-performance cultures, and you've led teams to achieve audacious goals

You have 7+ years of team management experience

Building and developing a team is something you are passionate about

The Employer

Our client is a Miami-based real estate brokerage specializing in Miami's best neighborhoods, including Edgewater, Downtown Miami, Brickell and the beaches, from South Beach, Miami Beach, Surfside to Sunny Isles Beach and north into Fort Lauderdale!

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