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Commercial Lawyer

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Company: Alfasystems

Location: Mercedes

Category: other-general

Alfa is looking to recruit a Commercial Lawyer based out of our Royal Oak, Michigan office. You will be responsible for providing general transactional support on customer, supplier and partner contracts and other various legal matters that support internal operations. The position involves providing guidance on a broad range of contracting matters with technical and regulatory components (e.g. OCC, FDIC, CFPB, plus EBA and equivalents). Key responsibilities/activities Drafting of commercial contracts and updating/amendment of standard contract conditions Reviewing and marking up contract terms and conditions for any new business opportunities Evaluating and advising on contractual risk, in line with Alfa's risk appetite and corporate positions Performing contractual negotiations online or in-person with clients, partners, suppliers and sub-contractors as necessary Liaising with sales team to ensure the legal issues are understood and taken on board in preparation of tender returns Preparation of contract handover to enable delivery teams to understand and effectively manage key commercial and contractual risks Advising on commercial contractual disputes Providing legal / regulatory support to the Secretary across a range of areas, including with respect to governance (e.g. by-laws, preparing records of corporate resolutions, holding annual meetings, preparing other administrative records required by law, execution of documents) Keeping the Delaware subsidiary in compliance with its local laws We're looking for someone who is : Qualified in US or equivalent common law jurisdiction 5 years' PQE Experience of creating/reviewing/amending commercial contracts with strong contract drafting and analytical skills Experience of negotiating contracts terms to successful close out Previous experience of working within the IT industry preferably with regulated clients A

high level of legal/commercial awareness including knowledge of current contract legislation

Why Work at Alfa? 33 days' annual leave (incl. 9 public holidays) and the possibility to buy up to 10 more days a year Hybrid work environment with modern workspaces available

Enhanced maternity and adoption (up to a year) and paternity (4 weeks) leave with family friendly policies Excellent Health, dental and vision insurance with reimbursement of copays/coinsurance/deductibles of in-network medical costs Life, disability and travel insurances included Gym and Wellness Scheme with access to a range of studios, gyms and wellbeing apps 401k scheme matching at 100% of the first 6% contributed (immediately vested) Membership of the Profit-Related Pay bonus scheme (after 6 months) Employee Assistance Program (EAP) with 24/7 crisis support and unlimited counselling sessions Share Scheme Paid volunteering as well as learning and development opportunities Fun social events throughout the year and annual Company Conferences (previous locations of Park City, Miami and Denver)

About Alfa We bring our industry-leading software platform to the likes of Mercedes-Benz, CarMax and Bank of America, so they can do business globally. Supporting all types of auto, equipment and wholesale finance business, our software platform uses a modern technology stack to deliver proven functionality and performance. Our customers use Alfa Systems for the full lifecycle, from point of sale, through originations, to contract management and remarketing. Alfa Systems manages complex leases and loans, in any region, language and currency in a highly available, high-throughput system.

Culture Our culture is vibrant, innovative and diverse, and we are proud of it. Ours is a close-knit community. Alfa employees are an eclectic mix and all are creative, talented and hardworking. We think it is important to build close working relationships within our company, so we hold numerous team events and conferences that bring us together for socializing and team building. We all enjoy the work-life balance and the great culture, with plenty of social activities organized by the company.

Alfa Financial Software Inc. provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

About Us We're Alfa, a leading provider of software and services to the global asset finance industry. Our purpose-built software platform, Alfa Systems, is at the heart of some of the largest and most innovative companies in the sector, such as Bank of America, Barclays, Mercedes-Benz and Nordea. Established in 1990 and with over 360 employees

worldwide, we are headquartered in London with projects all over Europe, the US and Asia-Pacific.

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