

## Cloud Solution Engineer 5

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Company: Oracle

Location: Argentina

Category: computer-and-mathematical

Partners with customers, sales, engineering and product teams to design, demonstrate and deploy Oracle Cloud architectures that address customer business problems. Drives Oracle Cloud customer consumption by accelerating the adoption of Oracle cloud services including discovery, design and deployment.

Career Level - IC5

Responsible for engaging with strategic and more complex customers, builds leadership relationships at multiple levels within organizations in order to design and implement solutions. Works directly with customers to gather requirements, develop architectures and translates business needs into solutions. May implement solutions and ensure successful deployments through code development and scripting. Displays product/application understanding through highly customized presentation demonstrations to customers and at conferences and events. Supports customer from Proof of Concept (POC) through production deployment of services via resource configuration, planning, and customer education/training. Creates and distributes technical assets (white papers, solution code, blog posts, and video demonstrations). Provides leadership and expertise in the development of new solutions, products, and processes. Maintains expertise by staying current on emerging technologies. Acts as an acknowledged authority for customers and sales on technical cloud solutions and customer success. Viewed by peers as a leader and top contributor and by line management as a key business partner. Identifies gaps and enhancements to influence engineering roadmaps for customer driven features. Maintains expertise by staying current on emerging technologies.

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