

Argentina Jobs Expertini®

Automation Technical Account Manager -Argentina

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Company: Variacode

Location: Argentina

Category: other-general

As a Technical Account Manager, you will sit at the nexus between the Customer Success Manager **You are an extraordinary partner** – to sales, to product, to your customers. You play the part of c **You've got technical chops.**You demonstrate a knowledge of IT monitoring tools or IT Operations **You are an excellent and compelling communicator.** You can break down complex technical cor prem customer managed products; you can articulate the business value of our solution. You are excellent at multitasking, are self driven, and can work both independently and with a cross **How You Impact Our Vision: Key Responsibilities**

You play the part of a consultant, project manager, technical guru, product specialist, and teach

You build strong, significant, and compassionate relationships to internal and external partners,

You demonstrate knowledge of IT monitoring tools and IT Operations, have supported Java ap

You will run the technical discovery process and are capable of handling questions in a security

You help customers design integrations to provide a seamless implementation with their curren

You can break down complex technical concepts and explain them clearly to partners from bus

You have experience supporting products in both the SaaS world and on-prem.

You can articulate the business value of our solution and drive the long term goals.

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