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Appointment Setter

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Company: Hillside Painting

Location: Argentina

Category: other-general

Hillside Painting is a well-established painting company specializing in residential and commercial projects. We are currently seeking an energetic and detail-oriented individual to join our team as an Appointment Setter. As an Appointment Setter, you will play a crucial role in helping us expand our business and maintain a steady workflow.

In this position, you will be responsible for contacting potential customers and scheduling appointments for our sales team. A successful candidate will have excellent communication skills and the ability to build rapport with customers over the phone.

Responsibilities

- Contact potential customers and introduce them to our services

- Schedule appointments for our sales team

- Follow up with customers to confirm appointments and answer any questions they may have

- Maintain accurate and up-to-date records of appointments and customer interactions

- Provide exceptional customer service and address any concerns or issues raised by customers

- Meet or exceed weekly and monthly appointment setting targets

- Collaborate with the sales team to ensure a smooth handoff of appointments

Requirements

High school diploma or equivalent

Proven experience in telemarketing, customer service, or a related field

Excellent communication and interpersonal skills

Ability to build rapport and establish trust with customers

Familiarity with customer relationship management (CRM)

Strong organizational skills and attention to detail

Self-motivated and able to work independently

Ability to work in a fast-paced environment and meet deadlines

Benefits

Salary 700 USD monthly plus commissions with weekly pay.

Contractor Position.

Must be available to work 9am MST - 4pm MST

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