

Argentina Jobs Expertini®

Account Manager

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Company: Amadeus

Location: Buenos Aires

Category: arts-design-entertainment-sports-and-media

Job Title

Account Manager

Job Title: Position type: Permanent

Location: Buenos Aires, Argentina

Job family: Account Management

About Your Business Area/Department:

Do you have a template for this position?

Summary of the role:

Job Description Summary

Manage and grow existing small to medium customer accounts. Support the customers in their operational activities. May support the Account Manager/Senior Account Manager to manage larger existing accounts.

In this role you'll:

Develop existing accounts for the assigned small to medium customers, based on procedures defined.

Monitor satisfaction, identify new opportunities and propose solutions to improve customer profitability/efficiency.

Identify specific requirements and expectations for existing clients.

Ensure that new products, product enhancements and overall solutions are developed and implemented within the agreed time frame.

Monitor business costs.

In support to the Account Manager/Senior Account Manager:

- Execute & process the operational requests received from key customer. Provide a best in class service delivery within set targets & contractual SLAs
- Ensure that key customers make best use of Amadeus technology & that the established performance, productivity & service metric are achieved
- Ensure that key customers are informed in a timely manner of new product & solution releases
- Provide assistance to resolve product & technical questions/ issues if raised to the Global Customer Services or Account Managers/Senior Account Managers
- Support the business, functional & technical consultants to deliver key customer business processes & IT review and solution enhancement recommendations
- Provide support to the Account Manager/Senior Account Manager for reporting

About the ideal candidate:

Do you have a template for this position?

What we can offer you:

Get rewarded with competitive remuneration, individual and company annual bonus, vacation and holiday paid time off, health insurances and other competitive benefits.

Work from anywhere: onsite, hybrid or fully remote.

Professional development to broaden your knowledge and enhance your skills with on-line learning hubs packed with technical and soft skills training that allow you to develop and grow.

Enter a diverse and inclusive workplace, join one of the world's top travel technology companies and take on a role that impacts millions of travelers around the globe.

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